



CONSENT CALENDAR

Agenda Item # 4

AGENDA REPORT SUMMARY

Meeting Date: July 9, 2019

Subject: Purchase Agreement: Axon Enterprise, Inc.

Prepared by: Scott McCrossin, Police Captain

Reviewed by: Andy Galea, Chief of Police

Approved by: Chris Jordan, City Manager

Attachment(s): None

Initiated by:

Police Department Staff

Previous Council Consideration:

None

Fiscal Impact:

\$97,664. The cost is incorporated into the FY 2019/2021 2-year operating budget. The overall cost will be approximately the same as the previous 5-year agreement initiated in FY 13/14.

Environmental Review:

Not applicable

Policy Question(s) for Council Consideration:

None

Summary:

- Los Altos Police Officers are issued Taser Electro-muscular Disruption (EMD) defensive devices, manufactured by Axon Enterprise, Inc.
- The Department's most recent 5-year equipment and maintenance agreement with Axon has expired.
- The newest EMD technology offers the *Taser Certification Plan*, inclusive with trackable online training, realistic scenario training and supplemental training equipment.

Staff Recommendation:

Authorize the City Manager to execute an agreement on behalf of the City with Axon Enterprise, Inc. in an amount not to exceed \$100,000 for the purchase of new Taser 7 devices

Reviewed By:

City Manager

CJ

City Attorney

CD

Finance Director

SE



Subject: Purchase Agreement: Axon Enterprise, Inc.

Purpose

Replace existing EMD devices, expand training capabilities and establish an ongoing maintenance agreement.

Background

Los Altos Police officers receive regular training in defensive tactics, force options and de-escalation techniques. Several tools are made available for officers confronted with combative suspects. EMD devices are a less lethal force option for officers. The Los Altos Police Department has been equipping officers with EMD devices since 2007. EMD devices are continually improving technology to ensure safety and effectiveness, both for officers and the public. In 2012, the police department entered into a 5-year agreement with TASER International, Inc., now Axon Enterprise, Inc., for the purchase and maintenance of EMD devices. The agreement and warranty for these devices have expired.

Los Altos Police Department policy requires annual training on the use of EMD devices. Periodic changes in California and Federal law may require additional training.

Discussion/Analysis

The previous Axon agreement ended in July 2018 and the warranty agreement for EMD devices has expired. The Axon Taser 7 has a variety of technological improvements, increasing safety and effectiveness. The Taser Certification Plan includes the following:

- Taser 7 devices
- Taser 7 holsters
- Electronic docking equipment
- Rechargeable batteries
- (2) duty cartridges and (8) training cartridges per officer, per year
- Hardware warranty
- Online, trackable training content to maintain certification
- Virtual reality (VR) training content
 - Oculus Go (VR goggles)
- HALT training suit for realistic scenario training.

If the department enters into a new agreement, Axon will accept the return of the current Taser X2 devices and provide the new Taser 7 devices at no additional charge. The proposed 5-year agreement payment schedule is as follows:

- Year 1: \$0
- Year 2: \$22,323.20
- Year 3: \$25,113.60



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- Year 4: \$25,113.60
- Year 5: \$25,113.60

Total Cost: \$97,664

Options

- 1) Authorize the Police Department to enter into a new 5-year agreement with Axon for the trade-in and purchase of EMD devices, including maintenance, training equipment and access to online training.

Advantages: Los Altos officers will receive the newest and most reliable technology as a less lethal option during dangerous confrontations. Officers will have access to training content not available with the previous agreement. The Department will have predictable equipment and training costs for the next 5 years.

Disadvantages: None

- 2) Maintain existing EMD devices.

Advantages: Potential short-term cost savings.

Disadvantages: The police department will not have more reliable EMD devices, will not have a warranty for EMD devices, and will not have access to trackable, online training.

Recommendation

The staff recommends Option 1.